



# **ADDRESSING SKIN CONDITIONS**

**(PRESENTATION SPEAKER NOTES)**

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## SLIDE 2

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**TITLE:** SKIN CONDITIONS OVERVIEW

**SUBTITLE:** N/A

**SPEAKER NOTES:**

Throughout this segment, we will be discussing the four most common skin conditions seen in today's aesthetic practices, and the best iS Clinical products to address each one.

Skin conditions are not to be confused for skin types. The 5 skin types are normal, dry, oily, sensitive and combination.

A skin condition is a temporary state that can change due to internal or external factors such as stress, diet, climate, allergies, and improper skincare habits.

Essentially, a skin type is what you are born with, while a skin condition is a state that can develop over time. Skin types and skin conditions can be managed with a proper home care regimen and guidance from a skincare professional.

The 4 skin conditions that we will be covering throughout this training are:

- Acne
- Rosacea
- Hyperpigmentation
- Aging

## SLIDE 3

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**TITLE:** iS CLINICAL'S 4 STEPS TO HEALTHY SKIN

**SUBTITLE:** N/A

**SPEAKER NOTES:**

iS Clinical's 4 steps to healthy skin include Cleanse, Treat, Hydrate and Protect. These 4 steps are the foundation of any skincare regimen, and they are designed to make product selection easy for skincare practitioners and consumers alike.

With consideration to a client or patient's budget, concerns, and goals, it is important to note that the staples to any good skincare regimen start with a great cleanser and a broad-spectrum sunscreen.

Properly cleansing the skin removes impurities, makeup, dirt, oils and debris on the skin and within the pores and follicles and assists with better penetration of the Treat and Hydrate products to follow. Daily application of a broad-spectrum sunscreen is non-negotiable since UV rays are the primary cause of skin aging and hyperpigmentation.

Recommending a cleanser and sunscreen is a great opportunity to introduce clients to iS Clinical, since they will begin to experience positive changes in their skin with just these two foundational products.

Our Treat and Hydrate products are designed to target specific concerns while improving the overall health and function of the skin at the cellular level.

## SLIDE 4

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**TITLE:** CLEANSE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

An is Clinical cleanser should be recommended based on the general skin type of the client and their personal preferences. Each cleanser has its own special benefits, but any of our cleansers will improve the health of the skin.

**Cleansing Complex** is a universal gel cleanser that is powerful, yet gentle enough for sensitive skin. Cleansing Complex incorporates a balance of bio-nutrients, antioxidants, and gentle resurfacing ingredients that thoroughly cleanse and exfoliate the skin without stripping essential lipids, leaving skin soft and smooth. Cleansing Complex is great for all skin types, acne-prone skin, large or congested pores, rough skin texture, aging skin, dry and sensitive skin, pre- and post-procedure.

**Cream Cleanser** is a soothing, moisturizing cleanser that is designed for dry, sensitive, irritated and compromised skin. Cream Cleanser combines bioidentical lipids, antioxidants, and barrier-restorative ingredients that work to thoroughly cleanse the skin while soothing and calming irritation. Cream Cleanser is excellent for makeup removal and can be removed with or without water. (Cream Cleanser should be applied without water for optimal results).

**Warming Honey Cleanser** is a rich, luxurious treatment style cleanser that contains 40% pure Honey, Royal Jelly, and Propolis. Papaya Enzymes gently exfoliate while Green Tea Leaf Extract and Glycerin soothe and nourish the skin. It leaves skin velvety smooth and luminous while helping to refine and balance blemish prone skin. Warming Honey Cleanser is excellent for all skin types, and is designed to be used after cleansing with Cleansing Complex or Cream Cleanser. Be sure to leave Warming Honey Cleanser on the skin for 5-7 minutes to allow the enzymes time to process.

**Cleansing tips and options:**

Depending on cleansing preferences, budget, skin type, and condition, we have provided different options for double and triple cleansing.

- Double Cleanse 1: Cream Cleanser, Cleansing Complex (Great for all skin types and heavy makeup removal).
- Double Cleanse 2: Cream Cleanser, Warming Honey Cleanser (Hydrating and nourishing for dry or aging skin).
- Double Cleanse 3: Cleansing Complex, Warming Honey Cleanser (Excellent for acne-prone skin).

- Triple Cleanse: Cream Cleanser, Cleansing Complex, Warming Honey Cleanser (A powerful yet gentle deep pore cleanse that is hydrating, resurfacing and nourishing for all skin types).

In any double or triple cleanse, the first cleanse will be performed with Cream Cleanser or Cleansing Complex to ensure powerful yet gentle removal of makeup, pollution, oils and debris. These cleansers are safe for the delicate eye and lip area, making them the preferred choice on their own for a single cleanse, the first step in any multi-step cleanse, and makeup removal.

The second cleanse will cleanse the skin itself, now that any residue has been washed away. Cleansing Complex will provide a deep pore cleanse without over-drying the skin, and Warming Honey Cleanser will soften, nourish, and smooth the skin, and is a great addition to an acne regimen due to honey's antibacterial properties.

A triple cleanse will always follow the order of Cream Cleanser, Cleansing Complex, then Warming Honey Cleanser. Cream Cleanser effectively and gently washes away makeup and impurities. Cleansing Complex deep cleans the pores. Warming Honey Cleanser, iS Clinical's "treatment" cleanser, provides essential hydration and gentle enzymatic exfoliation to deep clean pores and gently resurface the skin leaving it soft, smooth and refined, which promotes better product absorption. Honey also balances and nourishes problematic and blemish-prone skin.

## SLIDE 5

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**TITLE:** PROTECT

**SUBTITLE:** N/A

**SPEAKER NOTES:**

Our broad-spectrum sunscreens are formulated to provide protection against UV rays, pollution, DNA damage, photoaging and skin cancer. In addition to providing UVA and UVB protection, iS Clinical sunscreens also contain powerful ingredients to nourish, hydrate, moisturize, and protect the skin against damaging environmental stressors like pollution. We offer 3 sunscreen formulas for all skin types, tones, and texture preferences.

All skin conditions are exacerbated by sun exposure and the resulting inflammation. Therefore, applying a broad-spectrum sunscreen should always be the final step in every morning routine. It is important to keep in mind that the consumer will oftentimes make their sunscreen selection based upon texture. All iS Clinical sunscreens are consumer friendly for all skin types and conditions and we encourage daily use and proper reapplication habits of any chosen iS Clinical sunscreen formula.

**Extreme Protect SPF 30** is our most moisture-rich sunscreen that includes chemical and physical sunscreen actives, Extremozymes, Centella Asiatica and Olive Leaf Extract. These ingredients work synergistically to hydrate, moisturize, nourish, and protect the skin with the feel of a luxurious moisturizer.

**Extreme Protect SPF 40** provides all the benefits of Extreme Protect SPF 30 in an all-physical formula. In terms of texture, it is not as moisturizing as Extreme Protect SPF 30, but not as lightweight as Eclipse SPF 50+. Due to the all-physical sunscreen actives, Extreme Protect SPF 40 is also water-resistant for up to 40 minutes. It is available in Translucent, PerfectTint Beige and PerfectTint Bronze.

**Eclipse SPF 50+** also contains all-physical sunscreen actives and is water-resistant for up to 40 minutes. This formula has the lightest texture and finish of our sunscreens, and is usually preferred by individuals with oily, acne-prone skin, and in warmer, more humid climates and seasons. It is available in Translucent and PerfectTint Beige.

## SLIDE 6

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**TITLE:** ACNE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**There are 4 main components to acne:**

**1. The sebaceous gland and excess sebum production.**

In acneic skin the sebaceous gland may be larger and is producing more sebum than necessary. This sebum becomes thick and waxy, and is very different from the healthy sebum that makes up the skin barrier.

**2. Excess skin cell renewal and insufficient skin cell turnover:**

Acneic skin also generates excess skin cells, and the natural desquamation process can't keep up. Due to an overproduction of skin cells and insufficient desquamation, the follicle becomes clogged.

The waxy, thick sebum starts to bind these cells together, forming a plug on the surface, and an anaerobic or oxygen free environment where acne bacteria thrive.

**3. Overgrowth of Acne Bacteria:**

This congestion in the follicle leads papules and pustules. Cutibacterium Acnes (or C. Acnes bacteria) is always present on our skin, but it begins to multiply and feed off the excess thick, waxy sebum. Now the acne bacteria have a food source and an anaerobic environment where they can thrive, and they continue to multiply.

Eventually, the follicles can expand like a water balloon and break open, leaking bacteria into the dermis initiating an inflammatory response. In turn, white blood cells activate to heal the dermis and kill bacteria, which is seen as pus. This is where cysts and nodules can begin to form.

**4. Inflammation, dehydration, and compromised barrier health:**

An often overlooked component of acne is inflammation and barrier health. Acne is an inflammatory disease, and the inflammation must be controlled in order for the acne to heal. Incorporating anti-inflammatory ingredients and ensuring the skin is properly hydrated, moisturized and supported with high quality products like iS Clinical will stop trans epidermal water loss, nourish, soothe and heal the barrier while calming excess inflammation.

## SLIDE 7

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**TITLE:** ACNE AND THE PILOSEBACIOUS UNIT

**SUBTITLE:** N/A

**SPEAKER NOTES:**

Acne is an inflammatory disease of the pilosebaceous unit.

The pilosebaceous unit consists of the hair shaft, hair follicle, sebaceous gland, and the arrector pili (goosebump) muscle.

The hair follicle is the site of the acne lesion. It is attached to the sebaceous gland, which is one of the structures that needs to be addressed to effectively treat acne.

**To effectively treat and heal acne, all 4 of these components must be addressed:**

- Reducing excess sebum production.
- Powerful yet gentle exfoliation to resurface the skin, unclog follicles and keep them clear of sebum and debris.
- Providing antibacterial ingredients to balance the microbiome and reduce excess acne bacteria.
- Reducing inflammation and restoring barrier health.

**iS Clinical takes into consideration each of these while formulating their products to address every triggering factor present in acneic skin.**

Cleansing Complex, Pro-Heal Serum Advance+, Active Serum, and Hydra-Cool Serum work to inhibit sebum production, exfoliate the skin to keep follicles clear of sebum and debris, regulate cell renewal and turnover rates, provide anti-bacterial ingredients, reduce inflammation and improve overall skin health. Moisturizing Complex is an excellent option that provides lightweight, antioxidant and nutrient-rich moisture to continue restoring barrier function. Eclipse SPF 50+ is the sunscreen of choice for individuals with oily, acne prone skin due to its lightweight texture.

Tri-Active Exfoliating Masque, Active Peel System, or Extra Strength Active Peel System are great options to include 1-3x per week for additional exfoliation and acne-clearing benefits.



## SLIDE 8

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**TITLE:** INTENSIVE RESURFACING MASQUE KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Intensive Resurfacing Masque Ingredient Profile**

**RESURFACING AND SMOOTHING:**

- Glycolic Acid: A desquamation and resurfacing agent that encourages the controlled exfoliation of the stratum corneum.

**ANTIOXIDANT / ANTI-INFLAMMATORY / MICROCIRCULATION AND CELL METABOLISM:**

- Green Tea Leaf Extract: Potent antioxidant inhibits DNA damage by counteracting oxidative stress. Possesses anti-inflammatory properties and helps treat immunosuppression.
- Retinol (Vitamin A): Natural Vitamin A functions as a powerful antioxidant with potent free radical scavenging ability. Improves collagen synthesis by favoring biosynthetic activity of fibroblasts and promotes wound healing.
- Niacinamide (Vitamin B3) Promotes microcirculation. Essential for all cells to maintain cellular metabolism (creation of energy necessary for individual cell to perform its function).

## SLIDE 14

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**TITLE:** REJUVENATING MASQUE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Rejuvenating Masque**

Rejuvenating Masque is designed to provide refreshing, soothing hydration. In addition, this masque is an integral component of the Fire & Ice Facial protocol.

Rejuvenating Masque is the second professional masque in the Fire & Ice Facial. This is the “Ice” portion of the facial. This refreshing, gel-based masque provides a cooling, calming sensation that is always welcomed after the Intensive Resurfacing Masque! Soothing anti-inflammatory botanicals work to cool and calm the skin, while providing intense hydration and antioxidant protection.

**BENEFITS:**

- Provides powerful hydration as it cools and calms the skin.
- Delivers a combination of soothing botanical antioxidants.
- Helps reduce post-extraction and post-procedure erythema (redness and inflammation).
- Revitalizes aging and compromised skin.

**Pro Tips:**

- Apply this masque in a thin layer with a fan brush. It is normal to see the skin through the masque. Adding more product will not improve results, it will only intensify the cooling sensation.
- Any skin type will benefit from this masque.
- Great for soothing any post-extraction or post-treatment redness and inflammation. This masque is an integral component of the Fire & Ice Facial, but can be used as the hydrating masque in any iS Clinical Facial for those who do not prefer the intense cooling sensation provided by Hydra-Intensive Cooling Masque.
- Cool globes or an ice roller can be used to massage with the Rejuvenating Masque to increase the anti-inflammatory, cooling and soothing sensations!

## SLIDE 15

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**TITLE:** REJUVENATING MASQUE KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Rejuvenating Masque Ingredient Profile**

HYDRATING / ANTI-INFLAMMATORY / ANTIOXIDANT

- Sodium Hyaluronate (Hyaluronic Acid): Humectant; demonstrates hydrophilic properties – attracts and binds up to 1800 times its molecular weight in water.
- Aloe Barbadensis Leaf Juice: Hydrator, Anti-inflammatory agent promotes healing, collagen synthesis, and contains antimicrobial properties.
- Camellia Sinensis (Green Tea) Leaf Extract: Potent antioxidant inhibits DNA damage by counteracting oxidative stress. Possesses anti-inflammatory properties and helps treat immunosuppression.
- Glycyrrhiza (Licorice) Root Extract: Antioxidant that possesses anti-inflammatory, anti-irritant, and wound healing properties. Acts as a depigmentation agent.
- Vitis Vinifera (Grape) Seed Extract: Potent antioxidant and counter-irritant that promotes wound healing.
- Rosemary Leaf Extract& glycerin,
- Rosmarinus Officinalis (Rosemary) Leaf Extract: Potent antioxidant that possesses photoprotective, anti-inflammatory, antibacterial, antiviral, and anti-tumor properties."

## SLIDE 16

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**TITLE:** TRI-ACTIVE EXFOLIATING MASQUE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Tri-Active Exfoliating Masque**

Tri-Active Exfoliating Masque combines powerful botanical enzymes, Salicylic Acid, and eco-friendly cellulose microparticles to provide an ideal combination of physical and biochemical exfoliation, while Brazilian Blood Orange provides added antioxidant protection and a luxurious aroma. This transformative treatment masque product dramatically helps to smooth, brighten and soften your skin.

**BENEFITS:**

- Provides 3 forms of exfoliation: Chemical, physical and enzymatic for powerful yet gentle exfoliation.
- Smooths skin, decongests pores and brightens. Excellent as an acne masque 2-3x per week!
- Tri-Active Exfoliating Masque and Hydra-Intensive Cooling Masque make up the Smooth and Soothe at-home treatment.
- For sensitive, sensitized skin and cystic acne (grades III and IV): Simply apply like a masque for the benefits of chemical and enzymatic exfoliation without inducing inflammation. Do not massage or manipulate.

**PRO TIPS:**

Apply in the shower or with steam to further activate the enzymes.

## SLIDE 17

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**TITLE:** TRI-ACTIVE EXFOLIATING MASQUE KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Ingredient Profile:**

**EXFOLIATING:** Cellulose & Vitamin B Microparticles, Willow Bark Extract (Source of Salicylic Acid), Papain (Papaya) Enzymes, Bromelain (Pineapple) Enzymes

Cellulose & Vitamin B Microparticles: A natural, organic scrub particle that acts as an exfoliating agent with soothing and repairing properties.

Salix Alba (Willow) Bark Extract (Source of Salicylic Acid): Encourages desquamation by “dissolving” intercellular “cement” with no inflammatory effects. Also deep cleans pores and removes debris within hair follicles.

Papain (Papaya) and Bromelain (Pineapple) Enzymes: These enzymes act as an exfoliator by breaking down and digesting dead, keratinized cells (proteins) in the skin.

**ANTIOXIDANT PROTECTION:** Brazilian Blood Orange Extract

Brazilian Blood Orange Extract: Provides antioxidant protection and an enhanced sensorial application experience.

**FIRMING/SEBUM REGULATION:** Copper PCA

Copper PCA: Helps firm skin and regulate sebum production. Helps stimulate collagen synthesis.

## SLIDE 18

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**TITLE:** FOAMING ENZYME MASQUE SYSTEM

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Foaming Enzyme Masque System**

The powerful yet soothing Foaming Enzyme Masque System combines potent papaya (Papain) enzymes with Glycolic Acid and Aloe Leaf Extract to thoroughly exfoliate and deeply cleanse while simultaneously hydrating and nourishing the skin.

This professional treatment produces a luxurious foaming action revealing a polished, healthy, and radiant complexion. In addition, this masque system is an integral component of the Foaming Enzyme Treatment Facial protocol.

The Foaming Enzyme Masque System is a refreshing, aromatic treatment that smooths and polishes the skin while improving the appearance of fine lines, wrinkles, tone, texture, congestion and blemishes for a luminous, hydrated complexion.

The combination of Glycolic Acid, Papaya Enzymes, and Aloe Leaf Extract provides powerful yet gentle exfoliation for all skin types.

**BENEFITS:**

- Provides powerful yet gentle exfoliation for all skin types (With the exception of inflamed or compromised skin).
- Smooths and polishes the skin for a youthful, luminous complexion.
- Improves the appearance of blemish-prone skin and congested pores.
- Improves the appearance of dry, dehydrated skin, fine lines, wrinkles, uneven tone and texture.

**Pro Tips:**

- Mix the Powder Packette and Activator Packette together in a bowl until foaming action begins and apply with a fan brush.
- Depending on the client's tolerability, you may steam throughout the entire double or triple cleanse as well as the Foaming Enzyme Masque treatment for an enhanced sensorial experience and enzymatic action.
- The Foaming Enzyme Masque may also be gently massaged into the skin.
- Our 90-minute Foaming Enzyme Facial protocol offers the best of both worlds: A luxurious, indulgent spa-like experience combined with clinical results provided by 2 of iS Clinical's professional formulas including the Foaming Enzyme Masque System and

Hydra-Intensive Cooling Masque along with extended massage of the face, neck, decollete, hands and arms, and optional extractions.



## SLIDE 19

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**TITLE:** FOAMING ENZYME MASQUE SYSTEM KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Foaming Enzyme Masque System Ingredient Profile**

**EXFOLIATING**

- Glycolic Acid: Desquamation agent that encourages the exfoliation of the stratum corneum.
- Papain (Papaya Enzymes): Exfoliating agents that digests the skin's dead proteins, exfoliates, and helps rebuild collagen.

*\*Enzymes are neutral on the pH scale, so they do not alter the pH of the skin while they process like AHAs and BHAs. This is why they're so gentle and effective for those with sensitive skin!*

**SOOTHING AND HYDRATING**

- Aloe Barbadensis Leaf Juice: Anti-inflammatory agent promotes wound healing, collagen synthesis, and contains antimicrobial properties.

*\*Combining Aloe with the Glycolic Acid in this formula creates balance to minimize the sensations typically experienced with application of Glycolic Acid.*



## SLIDE 20

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**TITLE:** CLARIFYING MUD MASQUE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Clarifying Mud Masque**

Clarifying Mud Masque is a rich, non-drying clay masque that helps to draw out toxins and impurities while nourishing congested and blemish prone skin. This kaolin clay-based masque incorporates powerful antioxidants and algae extracts to moisturize the skin and support a healthy barrier while brightening and evening the complexion.

Most clay-based masks dry and harden on the skin. Clarifying Mud Masque remains a game changer in the treatment room! This masque maintains its soft consistency for easy removal and will not over-dry or strip the skin of its essential lipids. Kaolin clay is also a humectant, drawing and binding hydration to the skin.

**BENEFITS:**

- Detoxifies and helps pull impurities from within the skin.
- Retains its soft consistency for ease of removal and will not over dry or strip the skin of its essential lipids.
- Provides mild exfoliation.
- Moisturizes and brightens complexion.
- Provides antioxidant benefits.
- Prepares skin for extractions.
- A Niacinamide (Vitamin B3) derivative increases microcirculation. (This may result in temporary flushing of the skin indicating the desired increase in microcirculation.)

**PRO TIPS:**

- Clarifying Mud Masque should only remain on the skin for 3-5 minutes. After 3-5 minutes, a warming sensation and flushing may occur. This is normal and is a result of increased microcirculation in the skin provided by a Vitamin B3 derivative.
- Remove with cool towels or esthetic wipes to soothe the skin.
- The combination of detoxifying, exfoliating and warming sensation makes this a great prep for extractions.
- Hydra-Intensive Cooling Masque will calm and soothe temporary flushing from the Clarifying Mud Masque. If the skin becomes sensitized, Rejuvenating Masque may be used in place of Hydra-Intensive Cooling Masque.

## SLIDE 21

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**TITLE:** CLARIFYING MUD MASQUE KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Clarifying Mud Masque Ingredient Profile**

**DETOXIFYING / BRIGHTENING**

- Kaolin Clay: Deep cleans, detoxifies, and tones. The granules also offer mild physical exfoliation when massaged into the skin.
- Citrus Medica Limonum (Lemon) Peel Oil: Detoxifies, brightens, and provides mild chemical exfoliation as an AHA.

**ANTIOXIDANT / MOISTURIZING / COLLAGEN SYNTHESIS**

- Proprietary Algae Blend: Helps heal, soothe, and increase collagen synthesis.
- Olive Oil: Provides potent, natural antibiotic, anti-acneic, anti-inflammatory, antioxidant and moisturizing properties. Protects against skin damage from intrinsic aging, solar radiation, and injury by any mechanism. Great for acneic skin to support the barrier with healthy lipids.
- Rosmarinus Officinalis (Rosemary) Leaf Oil: Potent antioxidant with anti-inflammatory and antibacterial properties.
- Rosmarinus Officinalis (Rosemary) Leaf Oil: Potent antioxidant that possesses photoprotective, anti-inflammatory, antibacterial and anti-viral properties that soothe and protect the skin.

## SLIDE 22

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**TITLE:** HYDRA-INTENSIVE COOLING MASQUE

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Hydra-Intensive Cooling Masque**

Hydra-Intensive Cooling Masque is a rich, luxurious cooling treatment designed to reinvigorate, refresh, and provide soothing hydration. This professional strength formula features botanical antioxidants Centella Asiatica, Resveratrol, Green Tea, Aloe Vera, and Rosemary Extracts, which are perfectly balanced with botanically sourced Hyaluronic Acid – and nature's most powerful hydrator. Skin will appear luminous, fresh, and hydrated. For skin that is irritated and sensitive (even after sunburn), this lightweight gel masque helps nurture and quench dry skin with a cool burst of refreshment.

**BENEFITS:**

- Provides intense hydration and soothes inflammation associated with dry, dehydrated, and acneic skin.
- Contains Resveratrol, a powerful anti-aging botanical.

**PRO TIPS:**

- May be used as a 5-10 minute treatment or left on overnight for intensive hydration.
- Tri-Active Exfoliating Masque and Hydra-Intensive Cooling Masque make up the Smooth and Soothe at-home treatment.
- Warming Honey Cleanser and Hydra-Intensive Cooling Masque make up the Warm Up, Cool Down at-home treatment.



## SLIDE 23

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**TITLE:** HYDRA-INTENSIVE COOLING MASQUE KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Ingredient Profile:**

**HYDRATING:** Sodium Hyaluronate (Hyaluronic Acid – Botanically Derived), Aloe Leaf Juice, Resveratrol

Sodium Hyaluronate (Hyaluronic Acid – Botanically Derived): Humectant; demonstrates hydrophilic properties – attracts and binds many times its molecular weight in water.

Aloe Barbadensis Leaf Juice: Anti-inflammatory agent that promotes wound healing, collagen synthesis, and contains antimicrobial properties.

Resveratrol (Pichia/Resveratrol Ferment Extract): antioxidant, anti-inflammatory, protection against environmental stress including UV photo-exposure, fortification and maintenance of the DEJ, lightening, wrinkle reduction and hydration.

**ANTIOXIDANT PROTECTION/ANTI-INFLAMMATORY:** Centella Asiatica, Aloe Leaf Juice, Rosemary Leaf Oil, Grape Seed Extract, Green Tea Leaf Extract, Licorice Root Extract, Resveratrol

Asiaticoside, Asiatic Acid, and Madecassic Acid (Centella Asiatica): Efficacious antioxidant stimulates collagen synthesis and improves microcirculation, capillary flow, and vascular tone. Promotes woundhealing and reduction of scar tissue.

Aloe Barbadensis Leaf Juice: Anti-inflammatory agent that promotes wound healing, collagen synthesis, and contains antimicrobial properties.

Rosmarinus Officinalis (Rosemary) Leaf Oil: Potent antioxidant that possesses photoprotective, anti-inflammatory, antibacterial, antiviral, and antitumorigenic properties.

Vitis Vinifera (Grape) Seed Extract: Potent antioxidant and counter-irritant that promotes cutaneous wound healing.

Camellia Sinensis (Green Tea) Leaf Extract: Potent antioxidant inhibits DNA damage by counteracting oxidative stress. Possesses anti-inflammatory properties and helps treat immunosuppression.

Glycyrrhiza Glabra (Licorice) Root Extract: Antioxidant that possesses anti-inflammatory, anti-irritant, and wound healing properties. Acts as a depigmentation agent.

Resveratrol (Pichia/Resveratrol Ferment Extract): A highly bioavailable form of Resveratrol, obtained via symbiosis with yeast and plant sources. Has multiple skin benefits including antioxidant, anti-inflammatory, protection against environmental stress including UV photo-exposure, fortification and maintenance of the DEJ, lightening, wrinkle reduction and hydration.

**COLLAGEN SYNTHESIS/WOUND HEALING/FIRMING:** Resveratrol, Aloe Leaf Juice, Centella Asiatica, Grape Seed Extract

Resveratrol (Pichia/Resveratrol Ferment Extract): A highly bioavailable form of Resveratrol, obtained via symbiosis with yeast and plant sources. Has multiple skin benefits including antioxidant, anti-inflammatory, protection against environmental stress including UV photo-exposure, fortification and maintenance of the DEJ, lightening, wrinkle reduction and hydration.

Aloe Barbadensis Leaf Juice: Anti-inflammatory agent that promotes wound healing, collagen synthesis, and contains antimicrobial properties.

Asiaticoside, Asiatic Acid, and Madecassic Acid (Centella Asiatica): Efficacious antioxidant stimulates collagen synthesis and improves microcirculation, capillary flow, and vascular tone. Promotes woundhealing and reduction of scar tissue.

Vitis Vinifera (Grape) Seed Extract: Potent antioxidant and counter-irritant that promotes cutaneous wound healing.

**ANTIBACTERIAL/ANTIVIRAL:** Rosemary Leaf Oil

Rosmarinus Officinalis (Rosemary) Leaf Oil: Potent antioxidant that possesses photoprotective, anti-inflammatory, antibacterial, antiviral, and antitumorigenic properties.

## SLIDE 24

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**TITLE:** MESSAGE SILK

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Massage Silk**

Massage Silk is a unique and luxurious massage gel that melts to the perfect consistency as it warms in the hands to provide the ultimate massage medium.

Massage Silk rinses off completely with just water, leaving the skin soft, smooth and hydrated with no residue. For severely dry, dehydrated, or compromised skin, Massage Silk may be left on the skin for all its nourishing benefits!

Massage Silk is designed to provide the perfect massage medium while improving the overall health of the skin. It contains Glycerin, Vitamin E and Sunflower Seed Oil to hydrate, soften, and nourish the barrier. Due to its long list of benefits, it is excellent for facial and body massage!

**BENEFITS:**

- Provides the ultimate massage medium for face and body.
- Water-soluble formula allows for complete removal with a warm, dampened towel leaving no residue behind.
- Glycerin, Vitamin E and Sunflower Seed Oil hydrate, soften, and provide the barrier with necessary lipids and nutrients.
- Helps to calm flushing and erythema.
- Massage Silk can be left on the skin for all its skin nourishing benefits.
- Those with compromised or inflamed skin will benefit from Massage Silk's hydrating, moisturizing, skin conditioning ingredients.

**PRO TIPS:**

- Prepare Massage Silk prior to application by massaging rigorously between the hands to warm the product and maximize glide.

## SLIDE 25

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**TITLE:** MESSAGE SILK KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Massage Silk Ingredient Profile**

HYDRATING / ANTI-INFLAMMATORY / ANTIOXIDANT / BARRIER REPAIR

- Glycerin and Sunflower Seed Oil: Necessary for proper barrier function as well as the healing and development of normal skin cells. Acts as a signaling agent for thenormal maturation of skin cells as they progress through the four layers of the epidermis. Sunflower Seed Oil contains high amounts of linoleic acid, an essential component of a healthy, resilient barrier.
- Sucrose Stearate and Sucrose Laurate: Sugar esters - Helping to soften and condition skin, this emollient is great for dry skin due to hygroscopic properties that aid with attracting and retaining moisture.
- Tocopherol Acetate (Vitamin E): A moisturizer and potent lipophilic antioxidant that inhibits DNA damage, thymine dimer formation, inflammation, and oxidative damage.

Protects against UV-induced photodamage, and improves the skin's wound healing abilities.

- Capryli/Capric Triglyceride: Derived from coconut extracts, contains healing, humectant, and emollient properties.



## SLIDE 26

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**TITLE:** iS CLINICAL PROFESSIONAL TREATMENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

During this, segment we will review each of iS Clinical's professional facial treatments.

They are listed in order from the most gentle facial designed for sensitive, dry, irritated, skin, to the most powerful treatments that provide advanced resurfacing and results for individuals with healthy barrier function and pre-conditioned skin.

## SLIDE 27

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**TITLE:** HARMONY FACIAL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Harmony Facial**

The Harmony Facial is a soothing, calming, restorative facial for excessively dry, sensitive, sensitized skin and compromised barrier function. It is part of our iS Cancer Care Program to assist individuals experiencing the side effects of cancer therapies but is also a great option for anyone with contraindications to other treatments, and clients with sunburned, windburned, chapped, damaged skin. This treatment is designed to restore and repair the skin barrier, calm and soothe inflammation, leaving the skin hydrated, healthy and luminous.

This non-exfoliating treatment is part of the iS Cancer Care program and is designed to improve barrier health and strength, calm and restore the skin. This is a great option for those with active, inflamed acne, sunburn or windburn, or any type of damaged, compromised skin.

The Harmony Facial is the only treatment that does not include a 90-minute option, since compromised skin requires a less is more approach: **Less time, less heat (no steam), less manipulation, and less product application.**

For those experiencing inflamed acne or with a compromised barrier, this is an excellent treatment to begin restoring barrier strength and resilience before graduating to the Foaming Enzyme Facial or Exfoliating Clear Skin Facial.

**INDICATIONS AND BENEFITS:**

All skin types

Inflamed or compromised skin and impaired barrier function

Inflamed acne (all grades)

Sunburned or windburned skin

Sensitive or sensitized skin

Side effects of cancer therapies (iS Cancer Care Facial)

## SLIDE 28

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**TITLE:** HARMONY FACIAL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**



## SLIDE 29

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**TITLE:** HONEY ENZYME FACIAL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Honey Enzyme Facial**

This luxurious facial enhances the skin's radiance for a noticeable glow. Pure Honey combined with Papaya Enzymes simultaneously exfoliate and nourish the skin while soothing botanicals provide intense hydration and moisture. Skin is left smooth, refined and rejuvenated with a luminous complexion.

The Honey Enzyme Facial is excellent for those seeking a restorative, sensorial experience. iS Clinical's bespoke triple cleanse concludes with Warming Honey Cleanser, followed by Tri-Active Exfoliating Masque, Hydra-Intensive Cooling Masque, and a relaxing massage. This multi-tasking, nourishing treatment is excellent for those with sensitive, dull, dry, dehydrated skin, and also helps improve the appearance of fine lines, wrinkles, uneven tone, texture, and blemishes.

For those experiencing inflamed acne with a compromised barrier, this is an excellent treatment to begin restoring barrier strength and resilience before graduating to the Foaming Enzyme Facial, Exfoliating Clear Skin Facial or the Fire & Ice Facial.

**INDICATIONS AND BENEFITS:**

All skin types (with the exception of inflamed or compromised skin)

Dullness

Dryness and dehydration

Fine lines and wrinkles

Blemish prone skin and congested pores

## SLIDE 30

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**TITLE:** HONEY ENZYME FACIAL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**



## SLIDE 31

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**TITLE:** FOAMING ENZYME FACIAL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Foaming Enzyme Facial**

The Foaming Enzyme Facial is a powerful yet soothing treatment that features active foaming agents, Papaya Enzymes, and botanically derived Glycolic Acid, providing gentle yet effective exfoliation for all skin types. Soothing, antioxidant-rich botanicals restore vital hydration leaving the skin clear, polished, and radiant.

This versatile, results-driven treatment provides a luxurious, sensorial experience all year round! The refreshing aroma and invigorating foaming action of the Foaming Enzyme Masque combined with the cooling sensations of Rejuvenating Masque create an excellent summertime treatment. The “bubbly” sensation from the Foaming Enzyme Masque is a lovely complement to a holiday menu, or as a “Champagne” facial to celebrate any special occasion!

This is an excellent introductory treatment to iS Clinical professional facials to prepare the skin to receive more advanced treatments like the Fire & Ice Facial. (great summertime facial)

**INDICATIONS AND BENEFITS:**

All skin types (with the exception of inflamed or compromised skin)

Dry or dehydrated skin

Blemish prone skin and congested pores

Dullness

Fine lines and wrinkles

Uneven tone and texture

## SLIDE 32

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**TITLE:** FOAMING ENZYME FACIAL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**



## SLIDE 33

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**TITLE:** EXFOLIATING CLEAR SKIN FACIAL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Exfoliating Clear Skin Facial**

A deeply cleansing treatment that provides a clear, smooth, polished complexion. Gentle exfoliation and soothing hydration combined with a non-drying, nourishing clay masque removes impurities to improve oily, congested, and blemish-prone skin while improving barrier health and integrity.

The Exfoliating Clear Skin Facial is excellent for those with oily, congested, or blemish prone skin. This facial can also serve as a treatment for those struggling with breakouts on other areas of the body like the back and chest. Additionally, anyone seeking a deep pore cleanse, exfoliation and rejuvenation will love this treatment! Due to Clarifying Mud Masque's non-drying consistency, it will not over-dry or strip the barrier, making this excellent for adults with acne, and even those with dry or dehydrated skin.

**INDICATIONS AND BENEFITS:**

Oily, combination, and normal skin types  
Blemish prone skin and congested pores  
Uneven tone and texture  
Fine lines and wrinkles  
Dullness



## SLIDE 34

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**TITLE:** EXFOLIATING CLEAR SKIN FACIAL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**



## SLIDE 35

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**TITLE:** FLASH BRIGHTENING PEEL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Flash Brightening Peel**

The Flash Brightening Peel is an advanced facial designed to rapidly improve radiance and luminosity, deeply cleanse, exfoliate, detoxify and hydrate the skin.

**INDICATIONS AND BENEFITS:**

Pre-conditioned oily, combination, and normal skin types

Blemish prone skin and congested pores

Uneven tone and texture

Fine lines and wrinkles

Dullness

## SLIDE 36

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**TITLE:** FLASH BRIGHTENING PEEL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Flash Brightening Peel**

This advanced treatment can be customized based on skin tolerance by incorporating Tri-Active Exfoliating Masque followed by Clarifying Mud Masque, or simply choosing one masque based on the client's skin type, condition, and goals.

We recommend starting with Tri-Active Exfoliating Masque or Clarifying Mud Masque, followed by Hydra-Intensive Cooling Masque and the Extra Strength Active Peel Brightening System as an exfoliating, hydrating, brightening booster at the end of the treatment.

Once the client's skin has acclimated to each of these masques alone, you may incorporate them both for enhanced results.

Active Peel System may also be substituted in place of Extra Strength Active Peel Brightening System based on the skincare professional's assessment

## SLIDE 37

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**TITLE:** FIRE & ICE FACIAL INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Fire & Ice Facial**

Experience the resurfacing and rejuvenating benefits of the legendary Fire & Ice Facial. Often referred to as the “Red Carpet Facial,” it has been a go-to treatment of celebrities and non-celebrities alike. Designed to rapidly and safely resurface the skin, this professional treatment involves the combination of warming and cooling sensations that will leave skin feeling renewed and invigorated with a radiant, youthful complexion.

Intensive Resurfacing Masque and Rejuvenating Masque are designed to be used together in the Fire & Ice Facial treatment. These professional strength masques provide powerful exfoliation and intense hydration with little to no downtime. The Fire & Ice Facial restores youthful radiance to the skin, addresses congestion and blemishes while smoothing and refining skin tone and texture.

**INDICATIONS AND BENEFITS:**

Preconditioned normal, dry, oily, and combination skin types

Fine lines and wrinkles

Blemish-prone skin and congested pores

Dullness

Uneven tone and texture

## SLIDE 38

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**TITLE:** FIRE & ICE FACIAL PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**

- The Fire & Ice Facial is not suitable for extremely dry, dehydrated, sensitive or compromised skin, or for those who have never received an iS Clinical Professional Facial.
- A thorough skin consultation and analysis must be performed prior to performing a Fire & Ice Facial to ensure the skin is in the proper condition to receive this treatment.
- Skin should be pre-conditioned with a 4-Step iS Clinical regimen with a focus on barrier health for at least 4 weeks prior to receiving a Fire & Ice Facial to ensure optimal outcomes.
- If the skin is contraindicated in any way, it is recommended to perform an iS Clinical Professional Facial designed to improve hydration, moisture, and barrier health such as the Foaming Enzyme Facial, Honey Enzyme Facial, or Harmony Facial.

**PRO TIPS:**

- Apply Intensive Resurfacing Masque in a very thin layer. About 1 teaspoon should cover the entire face. You should be able to see the skin through the masque. Adding more product will not enhance results, it will only intensify the tingling and warming sensations and may become uncomfortable or intolerable.
- Do not use steam with Intensive Resurfacing Masque and be sure that any water or towels used in this treatment are cool to warm, not hot.
- Remove Intensive Resurfacing Masque after 3-5 minutes with cool aesthetic wipes, sponges, or a cool towel. (This masque has a pH of 2.3 and contains 18% Sugarcane Extract, a botanical source of Glycolic Acid. Treat this masque like a no-peel or no-downtime peel.)
- After removing Intensive Resurfacing Masque, neutralize the skin by cleansing with Cleansing Complex and cool water until all sensation subsides.

*Intensive Resurfacing Masque should only be applied as part of the Fire & Ice Facial protocol, and should not be combined with any other treatments, services, or facials.*

*However, Rejuvenating Masque can be used in other circumstances including:*

*In place of Hydra-Intensive Cooling Masque for those with a compromised barrier, sensitive or sensitized skin, or for those who prefer less sensation.*

*To cool and soothe the skin after extractions or if any flushing or redness occurs during a treatment.*



## SLIDE 39

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**TITLE:** EYE BRIGHT TREATMENT INDICATIONS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**Eye Bright Treatment**

A nourishing eye treatment that improves the appearance of fine lines, wrinkles, puffiness, and dark circles around the delicate eye area. By restoring vital hydration and nutrients, skin is left instantly refreshed and rejuvenated. The Eye Bright Treatment can be performed as a stand-alone targeted eye treatment, or incorporated into any iS Clinical Professional Facial for additional age-defying benefits.

Anyone concerned with fine lines, wrinkles, dark circles, or puffiness that receives the Eye Bright Treatment should be using C Eye Serum Advance+, Youth Eye Complex, and/or Eye Complex at home to enhance and prolong the results of in-office treatments.

**INDICATIONS AND BENEFITS:**

All skin types

Periorbital fine lines and wrinkles

Periorbital dryness and dehydration

Dark circles and puffiness

## SLIDE 40

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**TITLE:** EYE BRIGHT TREATMENT PROTOCOL

**SUBTITLE:** N/A

**SPEAKER NOTES:**





## SLIDE 41

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**TITLE:** INTRODUCTION TO PRODIGY PEEL SYSTEMS

**SUBTITLE:** N/A

**SPEAKER NOTES:**



## SLIDE 42

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**TITLE:** PRODIGY PEEL SYSTEM

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**The Prodigy Peel Systems** are “designer” chemical peels that utilize the latest formulation science and technology to target and remove dead and devitalized skin cells while preserving and repairing the remaining skin. This allows for enhanced results and minimizes downtime typically experienced with chemical peels.

They are **self-neutralizing**, and customizable based on the patient’s skin health and condition, concerns, tolerance, and goals.

1, 2, or 3 passes of the peel solution may be applied depending on patient tolerance.

If all 3 passes of the peel solution are tolerated well, 1 pass of Prodigy Boost may be applied to enhance the effects initiated by the peel solution.

**Note: Prodigy Boost is an optional step.**

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**The Prodigy Peel System** is a **superficial** peel system designed to target mild acne and visible signs of aging, brighten pigment irregularities, improve uneven tone and texture to reveal a revitalized complexion. It includes an 8% combination of AHA’s and BHA’s to powerfully enhance the skin’s natural exfoliation processes leaving the skin renewed, youthful, and luminous.

**When administering a Prodigy Peel or Prodigy Peel Pro treatment, it is imperative to follow the protocols provided in the Prodigy Peel Training Manual.**

**What to expect:**

Moderate flaking to mild peeling for 3-5 days.

Mild inflammation and/or sensitization for up to 1 week.

**INDICATIONS AND BENEFITS:**

All skin types (with the exception of inflamed or compromised skin)

All Fitzpatrick types

Fine lines and wrinkles

Blemish prone skin and congested pores

Hyperpigmentation

Rough texture

Dullness

## SLIDE 43

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**TITLE:** PRODIGY PEEL SYSTEM

**SUBTITLE:** INDICATIONS

**SPEAKER NOTES:**

*A Prodigy Peel System should only be applied to patients that easily tolerate the Fire & Ice Facial and have been following a comprehensive 4-step iS Clinical regimen for a minimum of 4 weeks. This allows the provider to more accurately anticipate the skin's response during and after the treatment.*

**INDICATIONS AND BENEFITS:**

Preconditioned normal, oily and combination skin types

All Fitzpatrick types

Fine lines and wrinkles

Blemish prone skin and congested pores

Hyperpigmentation

Rough texture

Dullness

## SLIDE 44

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**TITLE:** PRODIGY PEEL SYSTEM

**SUBTITLE:** BEFORE & AFTER

**SPEAKER NOTES:**

TREATMENT: PRODIGY PEEL SYSTEM

PATIENT CONCERNS: Uneven texture, hyperpigmentation, stratum corneum thickening

IMPROVEMENTS NOTED:

Peeling of devitalized stratum corneum followed by revitalization of the complexion, improved radiance, smoothing of texture, and a youthful glow.

In an independent clinical study, 100% of subjects experienced an improvement in texture and overall appearance after 3 Prodigy Peel System treatments.

## SLIDE 45

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**TITLE:** PRODIGY PEEL PRO SYSTEM

**SUBTITLE:** N/A

**SPEAKER NOTES:**

The Prodigy Peel Pro System is a **superficial to medium-depth** peel system designed to target advanced signs of aging including lines, wrinkles, and skin laxity, hyperpigmentation, photodamage, rough texture, and mild to moderate acne resulting in a renewed, youthful complexion.

It includes a 14% combination of Resorcinol, Lactic, and Salicylic Acids to powerfully resurface the skin for a renewed, youthful complexion.

**What to expect:**

Moderate flaking and peeling for 4-10 days.

Mild inflammation and/or sensitization for 1-2 weeks.

**INDICATIONS AND BENEFITS:**

Normal, combination, and oily skin types

**Fitzpatrick Types I, II and III ONLY**

Advanced signs of aging including fine lines, deep wrinkles and skin laxity

Blemish prone skin and congested pores

Hyperpigmentation

Rough texture

Dullness

*The Prodigy Peel Pro System should only be applied to patients that have received at least 1 Prodigy Peel System treatment to gauge skin tolerance and are following a comprehensive 4-step iS Clinical regimen for a minimum of 4 weeks. This allows the provider to more accurately anticipate the skin's response during and after the treatment.*

## SLIDE 46

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**TITLE:** PRODIGY PEEL PRO SYSTEM

**SUBTITLE:** INDICATIONS

**SPEAKER NOTES:**

*The Prodigy Peel Pro System should only be applied to patients that have received at least 1 Prodigy Peel System treatment to gauge skin tolerance and are following a comprehensive 4-step iS Clinical regimen for a minimum of 4 weeks. This allows the provider to more accurately anticipate the skin's response during and after the treatment.*

**INDICATIONS AND BENEFITS:**

Preconditioned normal, combination, and oily skin types

**Fitzpatrick Types I, II and III**

Advanced signs of aging including fine lines, deep wrinkles, and skin laxity

Blemish prone skin and congested pores

Hyperpigmentation

Rough texture

Dullness



## SLIDE 47

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**TITLE:** PRODIGY PEEL PRO SYSTEM

**SUBTITLE:** BEFORE, DURING, AND AFTER

**SPEAKER NOTES:**

TREATMENT: PRODIGY PEEL PRO SYSTEM

PATIENT CONCERNS: Aging, hyperpigmentation

IMPROVEMENTS NOTED:

Erythema following peel on day 0

Pigment lifting and beginning of exfoliation.

Marked improvement of photoaging, pigmentation, texture, and tone.

With an independent clinical studies with both the Prodigy Peel System and the Prodigy Peel Pro System, 100% of subjects experienced improved radiance and tactile elasticity after 3 Prodigy Peel Pro System treatments. Including, hyperpigmentation/clarity, texture, firmness, and overall improvement of the skin's appearance.



## SLIDE 48

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**TITLE:** PRODIGY PEEL PRO SYSTEM

**SUBTITLE:** BEFORE, DURING, AND AFTER

**SPEAKER NOTES:**

TREATMENT: PRODIGY PEEL PRO SYSTEM

PATIENT CONCERNS: Aging, photodamage

IMPROVEMENTS NOTED:

Pigment lifting and beginning of exfoliation.

Marked improvement of photoaging, pigmentation, texture, and tone.

## SLIDE 49

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**TITLE:** PRODIGY PEEL PRO SYSTEM

**SUBTITLE:** BEFORE AND AFTER

**SPEAKER NOTES:**

TREATMENT: PRODIGY PEEL PRO SYSTEM

PATIENT CONCERNS: Aging, hyperpigmentation

IMPROVEMENTS NOTED:

Erythema following peel on day 0

Pigment lifting and beginning of exfoliation.

Marked improvement of photoaging, pigmentation, texture, and tone.

**With an independent clinical studies with both the Prodigy Peel System and the Prodigy Peel Pro System, 100% of subjects experienced improved radiance and tactile elasticity after 3 Prodigy Peel Pro System treatments. Including, hyperpigmentation/clarity, texture, firmness, and overall improvement of the skin's appearance.**

*(Topic of pigment post procedure came up)*

## SLIDE 50

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**TITLE:** PRODIGY PREP

**SUBTITLE:** N/A

**SPEAKER NOTES:**

The Prodigy Prep combines botanical, pharmaceutical-grade ingredients to ensure optimal skin preparation. iS Clinical does not utilize common skin aggressors to degrease the skin like isopropyl alcohol or acetone.

Prodigy Prep is safe and non-irritating, featuring Witch Hazel in an alcohol base. This gentle and highly effective solution removes excess barrier lipids, optimizing the activity and results of Prodigy Peel System and Prodigy Peel Pro System.

**BENEFITS:**

A healthy skin preparation solution prior to chemical peel application.

Safely removes excess barrier lipids for enhanced peel penetration.

Gentle and calming on the skin. Does not induce inflammation prior to application of the peel solution.

## SLIDE 51

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**TITLE:** PRODIGY PREP KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

KEY INGREDIENTS

Hamamelis Virginiana (Witch Hazel) Water 86%: Natural astringent with antioxidant properties. Gentle and non-drying to the skin.

Ethyl Alcohol 14%: Removes excess skin barrier lipids for optimum chemical peel results by degreasing the surface of the skin.

## SLIDE 52

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**TITLE:** PRODIGY PEEL SOLUTION

**SUBTITLE:** N/A

**SPEAKER NOTES:**

PRODIGY PEEL SOLUTION

**BENEFITS**

Rejuvenates the skin

Increases and balances cell renewal and cell turnover

Improves the effects of photodamage

Improves texture

Stimulates collagen synthesis

Brightens and balances skin tone

The Prodigy Peel solution is formulated with four (4) potent acids that work synergistically to effectively target skin concerns with less down time. It can be used on all skin and Fitzpatrick types.

## SLIDE 53

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**TITLE:** PRODIGY PEEL KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**KEY INGREDIENTS**

Resorcinol 8%: Disrupts keratin hydrogen bonds, preparing the skin barrier for peeling. Removes excess pigmentation.

Lactic Acid 8%: An AHA with hydrating effects that dissolves corneocyte bonding and contributes to efficient desquamation.

Salicylic Acid 8%: Unique lipid-soluble formula that removes debris from the pores and provides enhanced smoothness through corneodesmosome effects. Encourages the mimicking of normal skin turnover. Antioxidant and anti-inflammatory properties.

Citric Acid 8%: An AHA that potentiates activity of the other chemical peel solution ingredients while remaining within safety profiles for all Fitzpatrick types and all skin types.

## SLIDE 54

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**TITLE:** PRODIGY PEEL PRO SOLUTION

**SUBTITLE:** N/A

**SPEAKER NOTES:**

PRODIGY PEEL PRO SOLUTION

**BENEFITS**

Rejuvenates the skin

Increases and balances cell renewal and cell turnover

Improves the effects of photodamage

Improves texture

Stimulates collagen synthesis

Brightens and balances skin tone

The more powerful Prodigy Peel Pro solution features high percentages of three (3) powerful acids and is designed to maximize results by creating increased desquamation at a deeper level.

## SLIDE 55

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**TITLE:** PRODIGY PEEL PRO KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**KEY INGREDIENTS**

The Prodigy Peel Pro System is considered a Jessner Peel.

Resorcinol 14%: Disrupts keratin hydrogen bonds, preparing the skin barrier for peeling. Removes excess pigmentation.

Lactic Acid 14%: An AHA with hydrating effects that dissolves corneocyte bonding and contributes to efficient desquamation.

Salicylic Acid 14%: Unique lipid-soluble formula that removes debris from the pores and provides enhanced smoothness through corneodesmosome effects. Encourages the mimicking of normal skin turnover. Antioxidant and anti-inflammatory properties.



## SLIDE 56

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**TITLE:** PRODIGY BOOST

**SUBTITLE:** N/A

**SPEAKER NOTES:**

PRODIGY BOOST

**BENEFITS**

Potentiates effects of Prodigy Peel System and Prodigy Peel Pro System

Increases the processes of cell renewal and cell turnover initiated by peel solution

Encourages normal epithelial tissue development and healing

Increased antioxidant and anti-inflammatory properties

Prodigy Boost is included as an optional step 3 in the Prodigy Peel System and Prodigy Peel Pro System. This scientifically advanced booster combines a complex blend of active ingredients working to significantly enhance the activity and results of each peel system. Prodigy Boost is safe for all Fitzpatrick types. It is ideal for tolerant skin and especially complimentary to skin that is often resistant to treatment.

## SLIDE 57

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**TITLE:** PRODIGY BOOST KEY INGREDIENTS

**SUBTITLE:** N/A

**SPEAKER NOTES:**

**KEY INGREDIENTS**

Retinol 0.3%: Antioxidant activity. Encourages youthful, healthy collagen synthesis. Facilitates early healing processes and encourages normal epithelial cell turnover.

Capryloyl Salicylic Acid 5%: An advanced form of Salicylic Acid. Unique lipid-soluble formula that removes debris from the pores and provides enhanced smoothness through corneodesmosome effects. Encourages the mimicking of normal skin turnover. Antioxidant and anti-inflammatory properties.

Hexylresorcinol 1%: An advanced form of Resorcinol with diverse benefits including powerful lightening properties with an ability to lift uneven pigment. Exhibits antiseptic and anesthetic properties, wrinkle reduction, potentiation of UVB and UVA protection, and skin barrier improvements against pollution and sun exposure.

## SLIDE 58

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**TITLE:** THANK YOU

**SUBTITLE:** N/A

**SPEAKER NOTES:**

